

**Opportunities and Risks in Commodity Markets:  
Presentation to  
Chicago PRMIA and Chicago QWAFEFW**

**November 15, 2007**

**Ms. Hilary Till**

**Co-editor, Intelligent Commodity Investing,  
<http://www.riskbooks.com/intelligentcommodity>;**

**Research Associate, EDHEC Risk and Asset Management  
Research Centre, <http://www.edhec-risk.com>; and**

**Principal, Premia Capital Management, LLC,  
<http://www.premiacap.com>.**

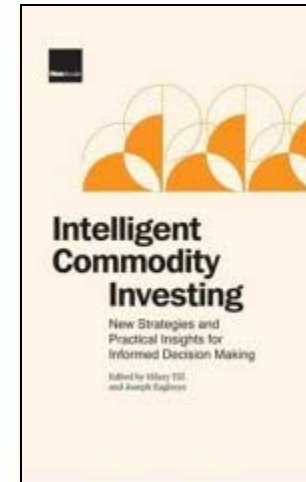


# Opportunities and Risks in Commodity Markets

**This presentation includes concepts that are covered in:**

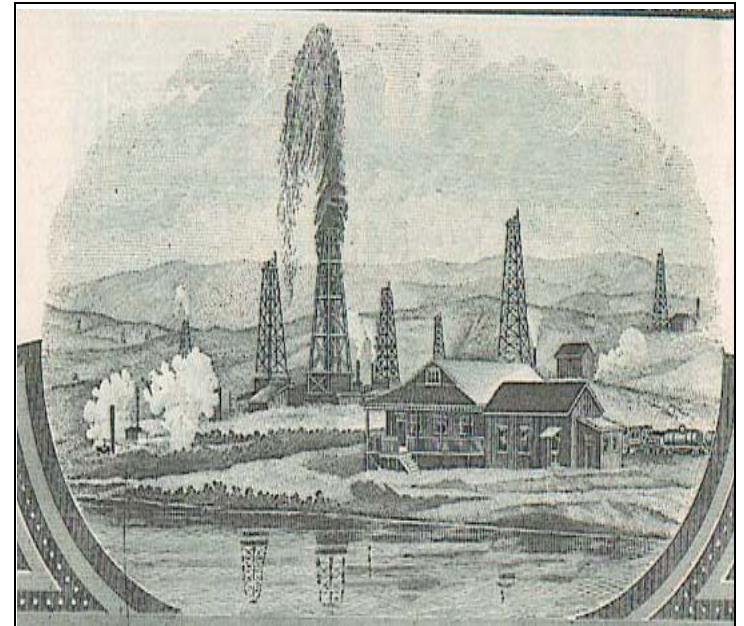
**The 2007 Risk Books publication, Intelligent Commodity Investing, edited by Hilary Till and Joseph Eagleeye:**

**<http://www.riskbooks.com/intelligentcommodity>.**



# Opportunities and Risks in Commodity Markets

- I. Demand for Energy Investments
- II. Portfolio Construction and Inadvertent Concentration Risk
- III. Macro Portfolio Protection
- IV. Risky Asset Deleveraging
- V. Postscript on Amaranth



*Cropped from a 1929 share certificate for a speculative oil company in Alberta.*



# I. Demand for Energy Investments

## *The Macro Case*

- **The macro case for commodity investments has relied on the following two factors:**
  - (1) adverse supply shocks resulting from the aging energy infrastructure in the U.S. and Europe, and**
  - (2) expanding demand, particularly from China.**



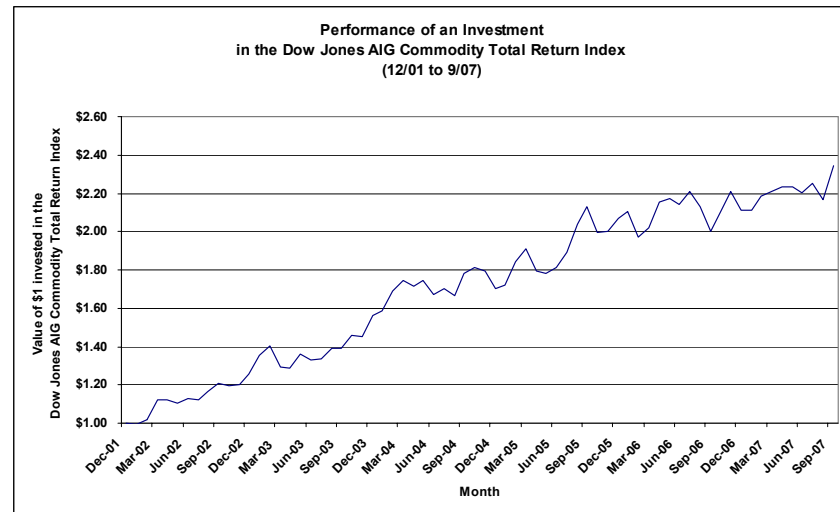
*Bas-Relief adornment on an utility building at Dearborn and Washington in Chicago.*



# I. Demand for Energy Investments

## *The Macro Case*

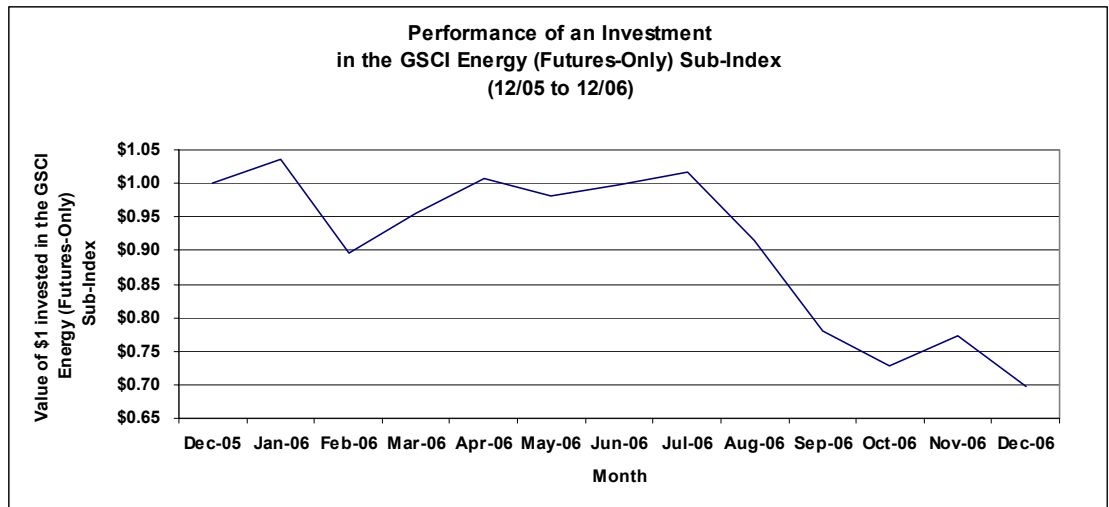
- Since the end of 2001, investors have been rewarded for investing in broad-based commodity indices.
- The DJAIGCI has had annualized returns of **15.96%** (from 12/31/01 to 9/28/07.)



# I. Demand for Energy Investments

## *Performance of Energy Futures Investments*

- **But passively investing in energy futures contracts is not for the faint-hearted.**
- **The Goldman Sachs energy (futures-only) sub-index lost -30.6% in 2006.**



# I. Demand for Energy Investments

## *Energy Derivatives Relative-Value Trading*

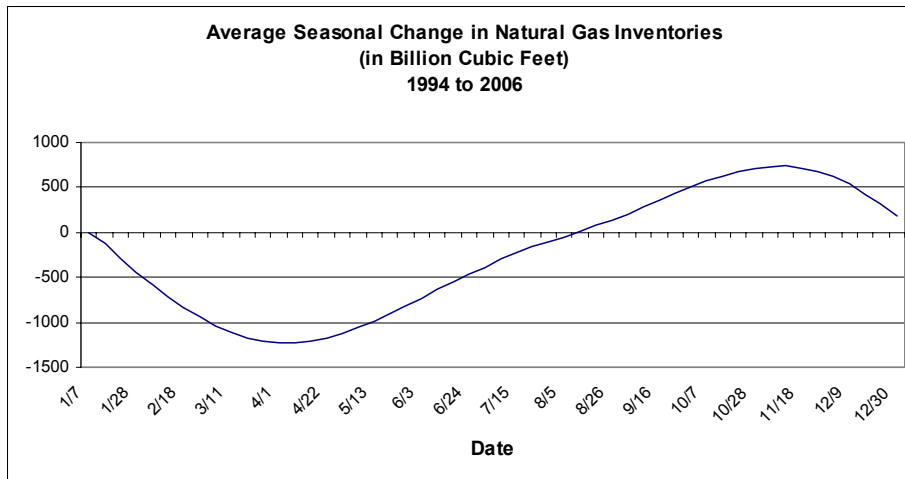
- **Therefore, energy and commodity investors had been drawn to relative-value commodity hedge funds.**
- **As discussed in Till (2007), there are potentially profitable opportunities around build/draw cycles in commodity inventories. These opportunities tend to be monetized through calendar spreads.**



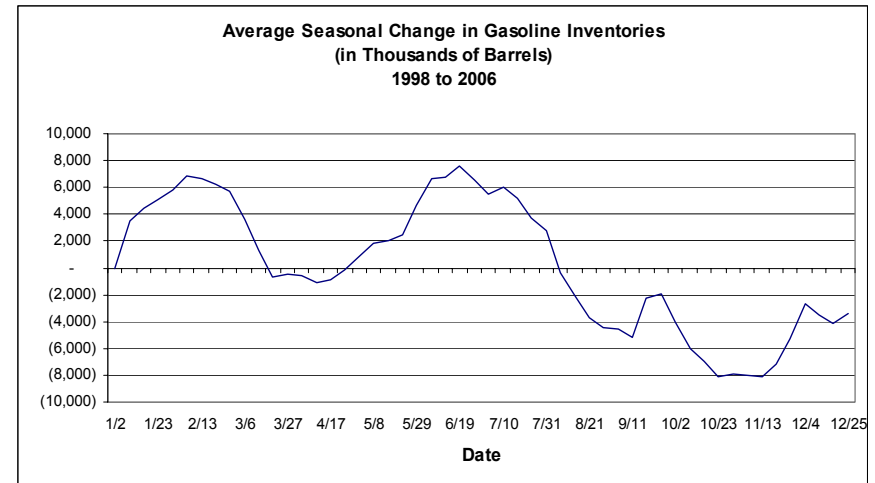
# I. Demand for Energy Investments

## *Energy Derivatives Relative-Value Trading*

### Average Seasonal Change in Natural Gas Inventories 1994 - 2006



### Average Seasonal Change in Gasoline Inventories 1998 - 2006



# I. Demand for Energy Investments

## *Energy Derivatives Relative-Value Trading*

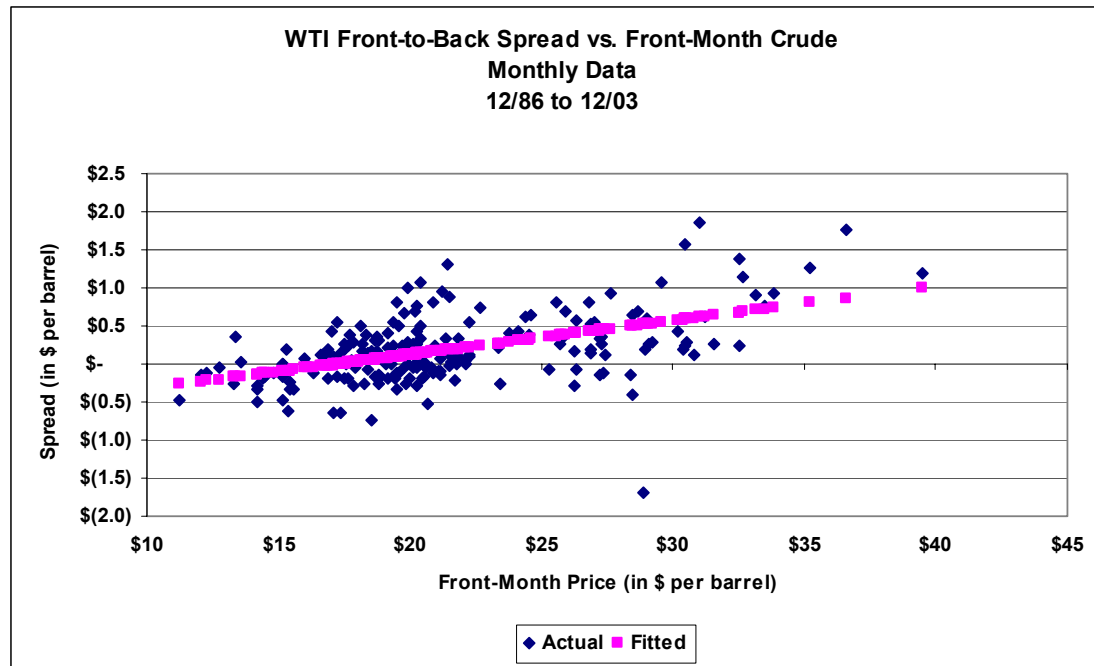
- **For active commodity strategies, expertise in forward curves and storage economics is crucial. Feldman and Till (2006) discuss the structural importance of forward curves in commodity investing.**
- **But even with energy calendar-spread trading, there have been frequent structural breaks over the last 4 years.**



# I. Demand for Energy Investments

## *Structural Breaks*

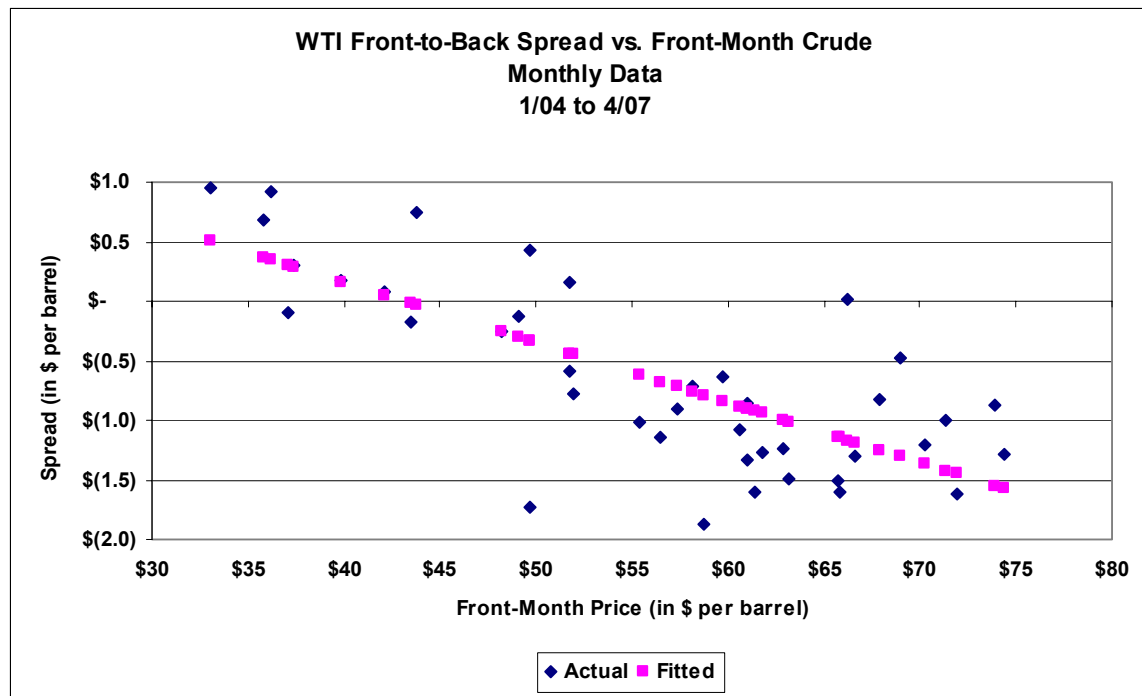
### Relationship of Crude Calendar Spreads to Outright Positions



# I. Demand for Energy Investments

## *Structural Breaks*

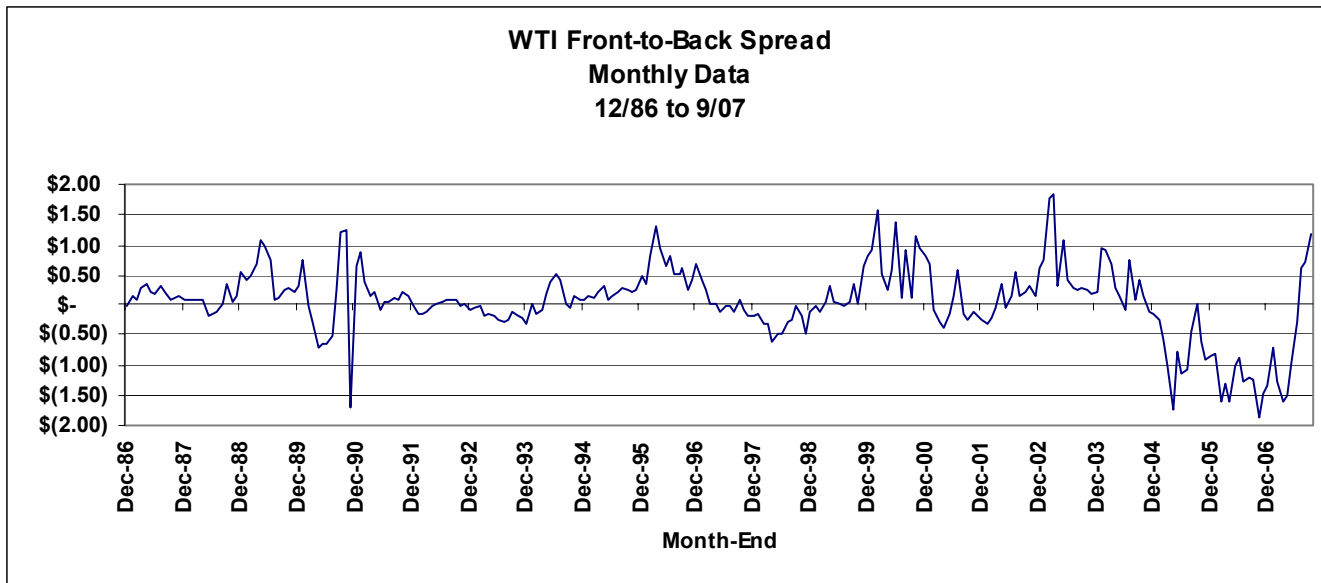
### Relationship of Crude Calendar Spreads to Outright Positions: Structural Change



# I. Demand for Energy Investments

## *Structural Breaks*

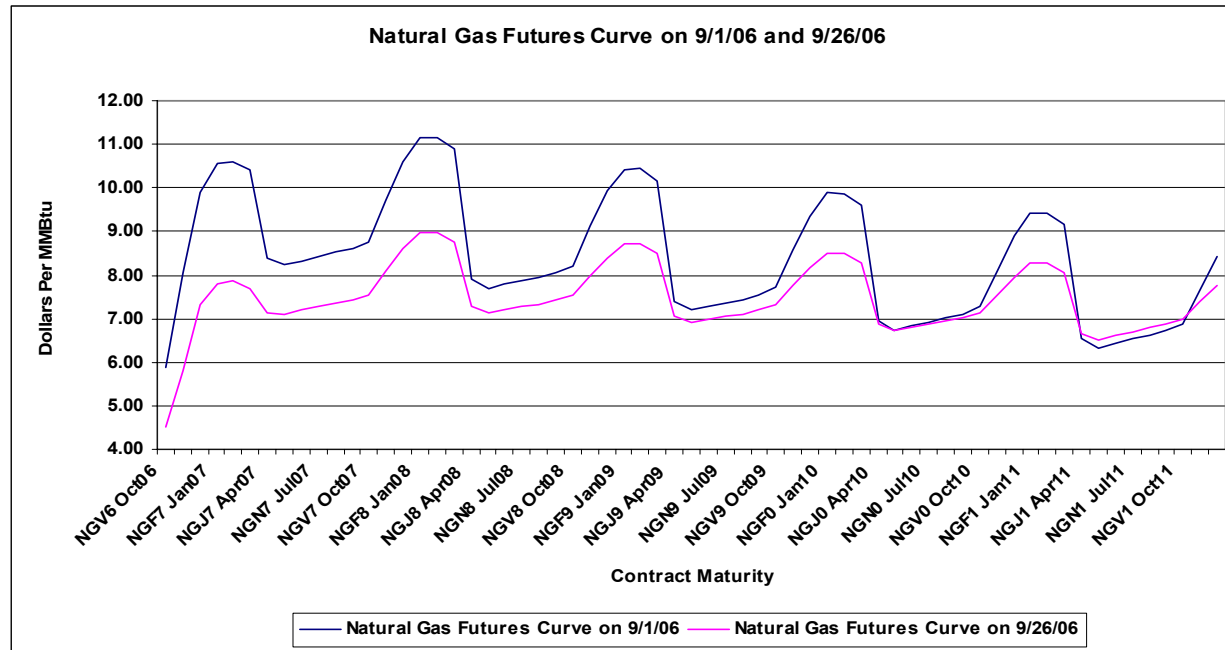
### Relationship of Crude Calendar Spreads to Outright Positions: Structural Shift Yet Again in July 2007



# I. Demand for Energy Investments

## *Structural Breaks*

### Discontinued Reliability of Natural-Gas Calendar Spread Trades



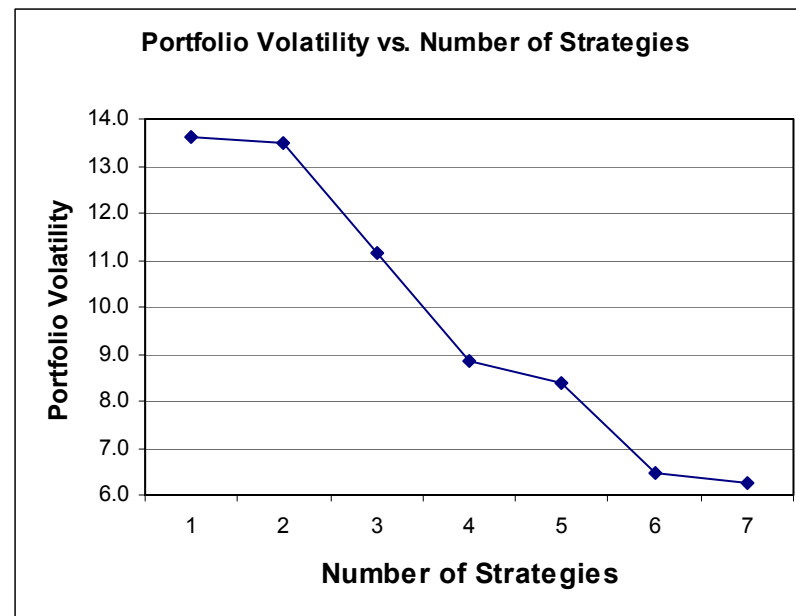
Similar graphic in Petzel (2006).



## II. Portfolio Construction and Inadvertent Concentration Risk

*Potential Diversification Opportunities, If Can Avoid Inadvertent Concentration Risk*

### Example of Portfolio Effect When Combining Unrelated Strategies



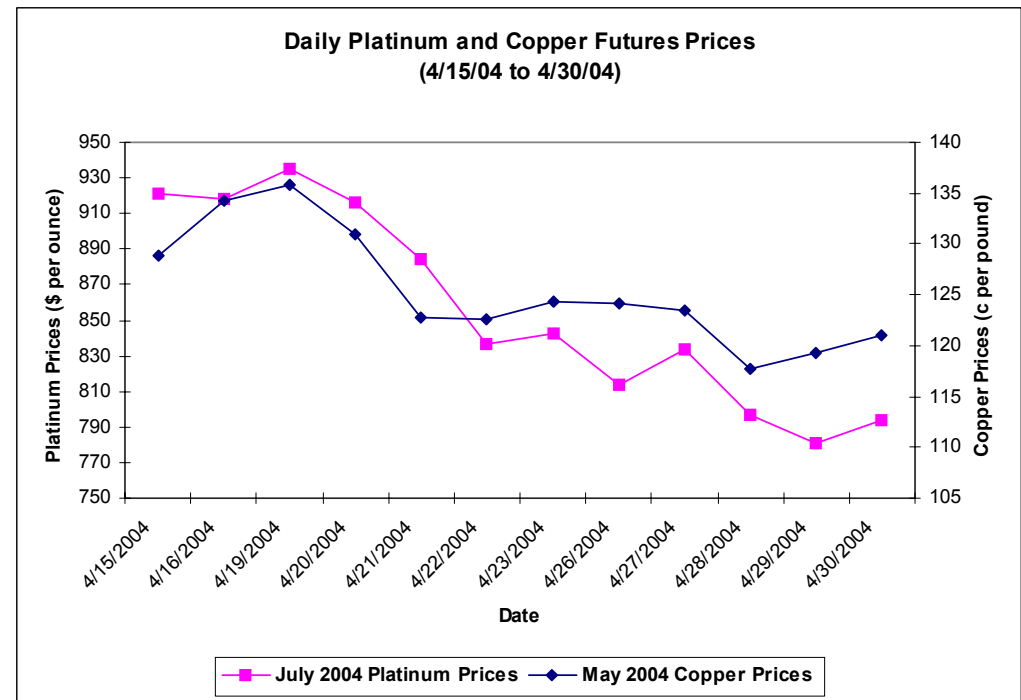
Source: Till and Egleeye (2003).



## II. Portfolio Construction and Inadvertent Concentration Risk

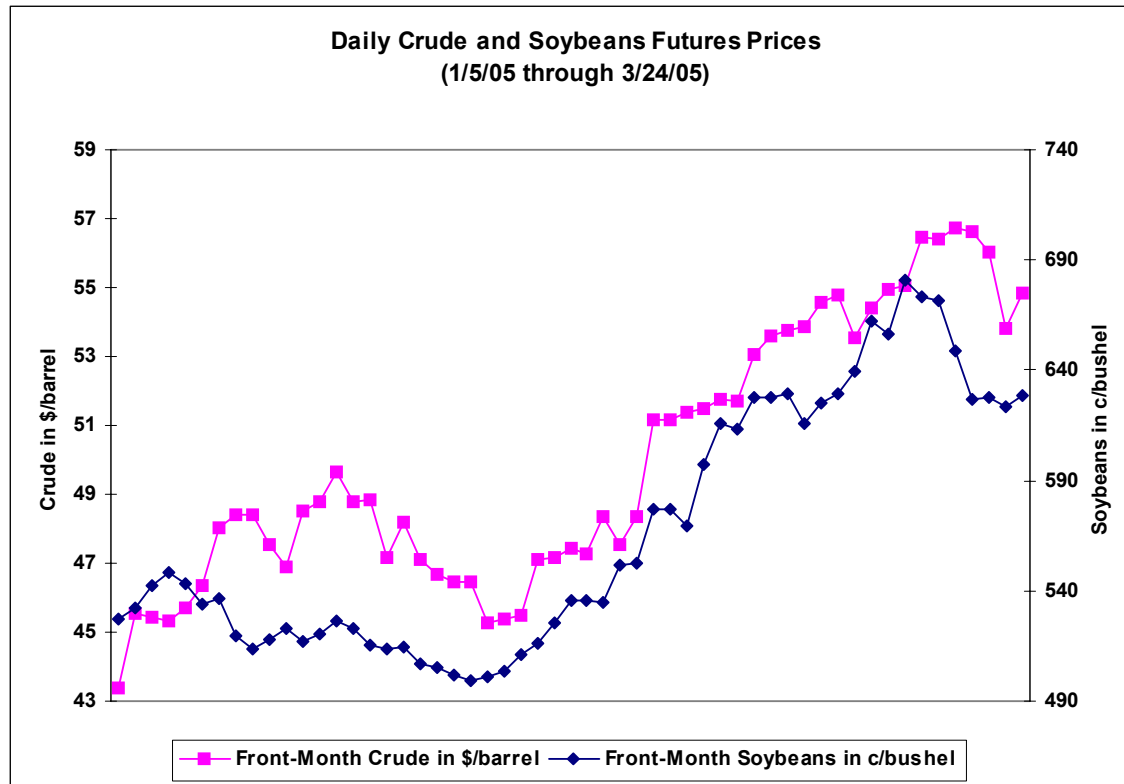
### *Impact of Chinese Demand: Copper vs. Platinum Example*

- **Platinum and Copper are at risk to a Chinese demand shock.**
- **In mid-April 2004, there were reports of a more stringent official policy towards industrial loans in China.**



## II. Portfolio Construction and Inadvertent Concentration Risk

*Impact of Chinese Demand: Can Crude Oil, Soybeans, and Copper All Become One Trade?*

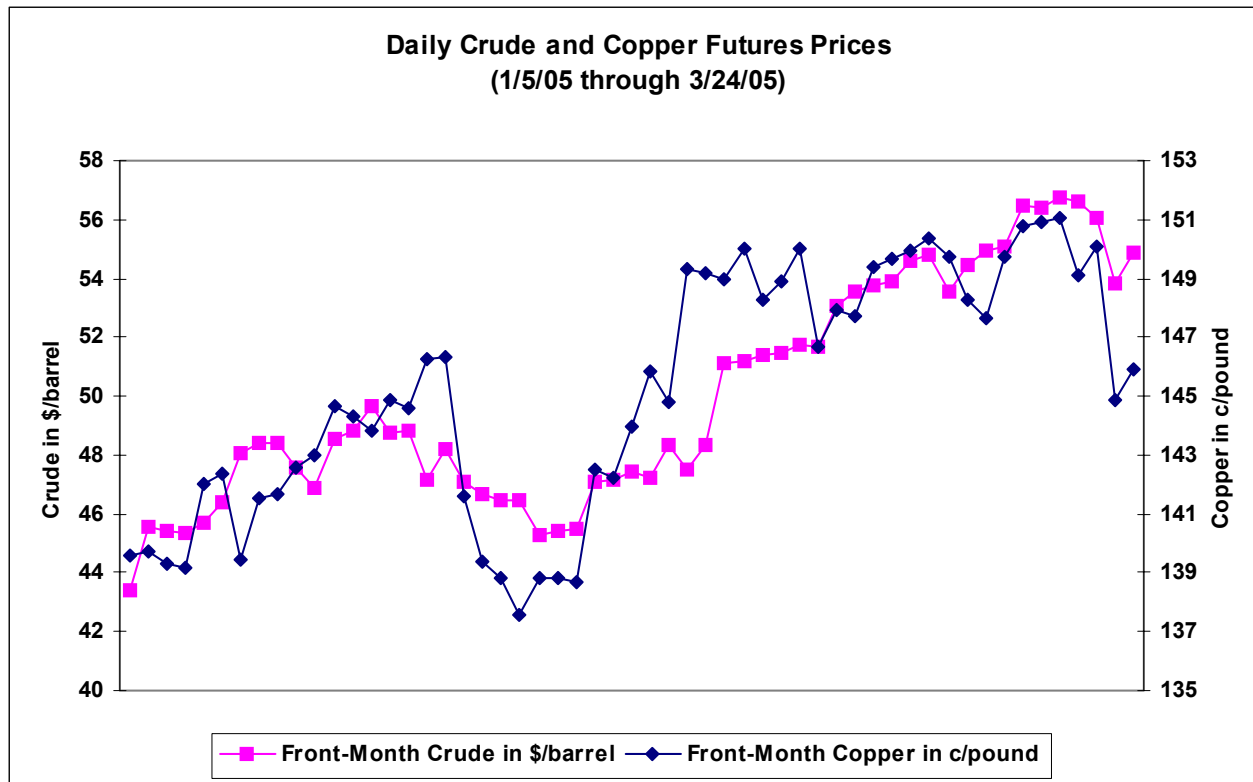


Source: Till and Eagleeye (2005).



## II. Portfolio Construction and Inadvertent Concentration Risk

*Impact of Chinese Demand: Can Crude Oil, Soybeans, and Copper All Become One Trade?*



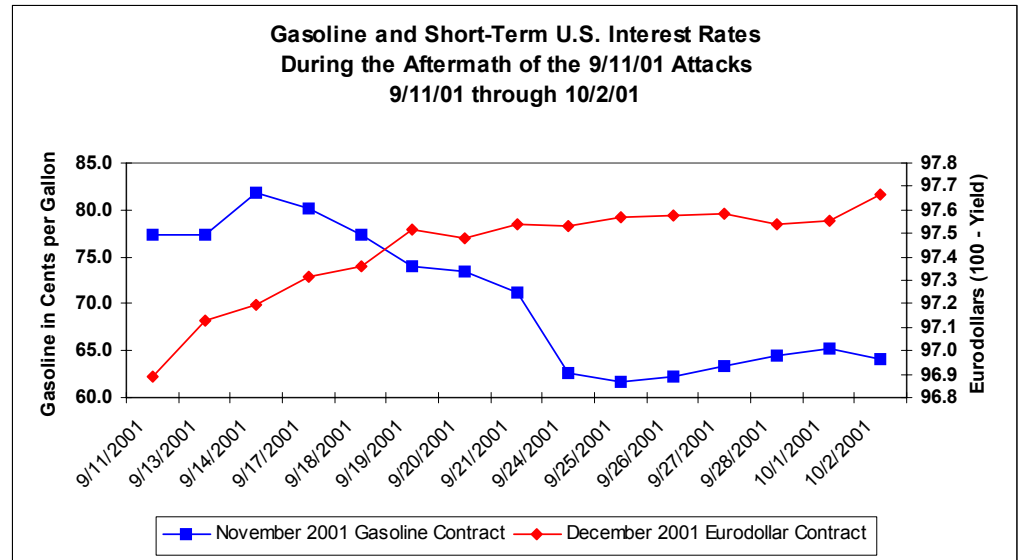
Source: Till and Eagleeye (2005).



### III. Macro Portfolio Protection

#### *The Relationship Between Commodities and Interest Rates: The Potential for a Macro Hedge*

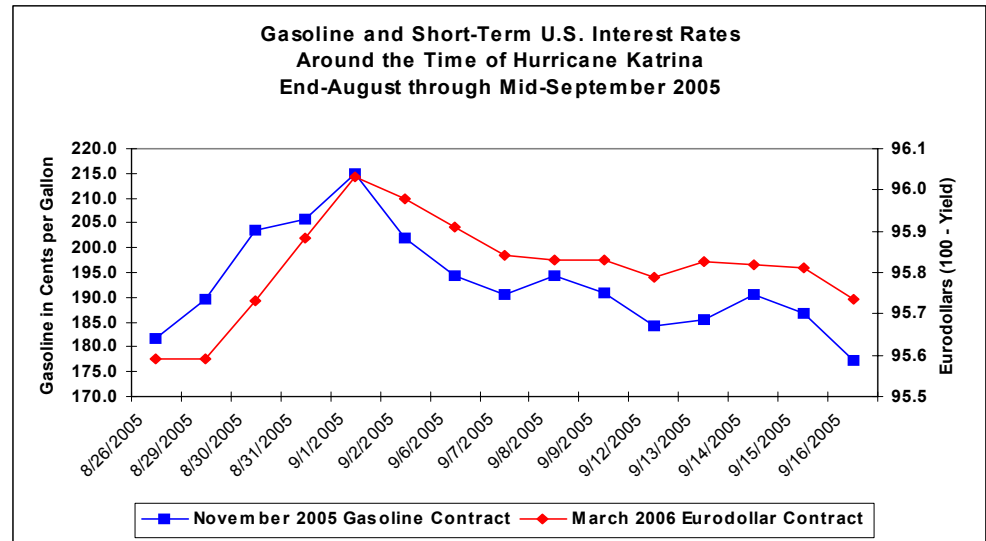
- While a short-term U.S. fixed-income position was an effective hedge for long commodity positions during the aftermath of 9/11/01 ...



### III. Macro Portfolio Protection

#### *The Relationship Between Commodities and Interest Rates: Caveat Regarding Dynamic Correlations*

- ... this was not the case in the aftermath of Hurricane Katrina; gasoline and deferred short-term interest rates became the same trade, both on the upside and the downside.



## **IV. Risky Asset Deleveraging**

- **Long-biased commodity programs can be at risk to widespread deleveraging of risky investments, ...**
- **... as occurred during May and June of 2006; end-of-February 2007; and again in mid-August 2007.**



## IV. Risky Asset Deleveraging

May 10, 2006 through June 13, 2006

<u>"Risk Indicator"</u>	
VIX (Equity Implied Vol)*	12.0%
<u>"Risk Assets"</u>	<u>Percent Change</u>
Bovespa (IBX50)	-23.5%
Nasdaq	-10.4%
S&P 500	-7.3%
Nikkei	-10.4%
Silver	-32.4%
Copper	-18.2%
Gasoline (RFG)	-3.6%
<u>"Safe Havens"</u>	<u>Percent Change</u>
Long Bond	1.8%
Dollar vs. Yen (Long Dollars)	4.5%

\* The VIX increased from 11.78% on 5/10/06 to 23.81% on 6/13/06.



# IV. Risky Asset Deleveraging

<b>Global Unwind</b>	<b>16-Aug-07</b>
<b>VIX (Equity Implied Vol)*</b>	<b>31%</b>
	<b>Daily</b>
<b><u>Risk Assets</u></b>	<b><u>Percent Change</u></b>
Bovespa (IBX50)	-2.11%
Nasdaq	-1.01%
Nikkei	-1.99%
Silver	-8.44%
Copper	-7.26%
Gasoline	-1.52%
NZD vs. Yen	-5.32%
<b><u>"Safe Haven"</u></b>	<b><u>Percent Change</u></b>
Long Bond	0.94%
<b><u>Crack Spreads (Refinery Margins)</u></b>	<b><u>Daily Change</u></b>
Gasoline Crack	\$1.05
Heat Crack	\$0.48
* Absolute level of the VIX (and not change in level as in previous slide.)	

GRAB Index **DAIG**  
 At 10:07 Vol 0 Op 164.360 Hi 164.967 Lo 162.997 Prev 167.330

DJAIG MOVERS	CHANGE	CURRENT	OPEN	HIGH	LOW	TIME
Descend Sort	Cycle Roll	-4.173	163.157	164.360	164.967	162.997
GROUPS	Return	GROUPS	Return			
Agriculture	-2.79%	Industrials	-2.62%			
Energy	-1.86%	Livestock	-1.44%			
Precious Metals	-2.81%					

COMMODITY	PRICE	CHG	%CHG	COMMODITY	PRICE	CHG	%CHG
1) LMAHDS03 Aluminum	2543.00y	-9.00	-0.353	11) HOX7 Heating Oil	201.55	-4.99	-2.42
2) NGX7 Natural Gas	7.791	-0.046	-0.587	12) C Z7 Corn	336 1/2	-8 3/4	-2.53
3) W Z7 Wheat	688 3/4	-8 1/4	-1.181	13) LMNIDS03 Nickel	26500.0y	-800.0	-2.93
4) LCV7 Live Cattle	94.600	-1.325	-1.381	14) SBV7 Sugar	9.16	-0.29	-3.07
5) LHV7 Lean Hogs	67.550	-1.025	-1.491	15) KCZ7 Coffee	119.30	-3.90	-3.17
6) LMZSDS03 Zinc	3230.00y	-65.00	-1.971	16) B0Z7 Soybean Oil	35.27	-1.25	-3.42
7) XBX7 RBOB Gasolin	187.43	-3.95	-2.061	17) SIZ7 Silver	12.290	-0.445	-3.49
8) GCZ7 Gold	665.20	-14.50	-2.131	18) S X7 Soybeans	821	-33 1/2	-3.92
9) CTZ7 Cotton	58.85	-1.33	-2.211	19) HGZ7 Copper	314.80	-17.40	-5.24
10) CLX7 Crude Oil	71.10	-1.73	-2.38				

Australia 61 2 9777 8600    Brazil 5511 3048 4500    Europe 44 20 7330 7500    Germany 49 69 920410  
 Hong Kong 852 2977 6000    Japan 81 3 3201 8900    Singapore 65 6212 1000    U.S. 1 212 318 2000    Copyright 2007 Bloomberg L.P.  
 6368-181-0 16-Aug-07 10:07:31



## V. Postscript on Amaranth



There are reasonably *short-horizon* price-pressure effects on futures calendar spreads

...

- ... that are due to the seasonal hedging of commodity inventories, including in natural gas.
- **But:**
  - Size matters; and
  - Value matters.



## V. Postscript on Amaranth

### *Size Matters*

- **The U.S. Senate Permanent Subcommittee on Investigations found that in late July 2006, Amaranth's natural gas positions for delivery in January 2007 represented ...**
- ***... “a volume of natural gas that equaled the entire amount of natural gas eventually used in that month by U.S. residential consumers nationwide.” [Italics added.]***



## V. Postscript on Amaranth

### *Size Matters*

- **This is obviously too large for a financial entity that has no physical energy assets.**
- **If a financial firm cannot make or take physical delivery of a commodity, then that firm's exit strategy is *very* constrained.**



## V. Postscript on Amaranth

### *Value Matters*

- **Amaranth had engaged in natural gas calendar-spread trading on a vast scale ...**
- **... in which the fund was long winter-delivery contracts and short non-winter-month contracts in the 2006 through at least 2010 maturities. (See Chincarini (2007).)**
- **The fund had entered into these positions at exceedingly wide levels for these spreads.**



## V. Postscript on Amaranth

### *Scenario Analysis if Winter vs. Non-Winter Spreads Reverted to Past Spread Relationships \**

As of the end of August 2006, it was apparent that up to -36% could have been lost under *normal* conditions.

Scenario Analysis if Winter vs. Non-Winter Spreads Reverted to Past Spread Relationships						
<u>Number of Contracts</u>	<u>Spread Symbol</u>	Natural Gas <u>Spread</u>	<u>8/31/06 Level</u>			
(105,620)	NGV-X	October-November	-2.18			
59,543	NGH-J	March-April	2.14			

<u>Date</u>	<u>NGV-X</u>	<u>NGH-J</u>	<u>Losses due to V-X</u>	<u>Losses due to H-J</u>	<u>Total Losses</u>	<u>Portfolio Loss</u>
8/31/2000	-0.058	0.26	\$ (2,241,256,400)	\$ (1,119,408,400)	\$ (3,360,664,800)	-36.5%
8/31/2001	-0.33	0.09	\$ (1,953,970,000)	\$ (1,220,631,500)	\$ (3,174,601,500)	-34.5%
8/31/2002	-0.33	0.113	\$ (1,953,970,000)	\$ (1,206,936,610)	\$ (3,160,906,610)	-34.4%
8/31/2003	-0.25	0.44	\$ (2,038,466,000)	\$ (1,012,231,000)	\$ (3,050,697,000)	-33.2%
8/30/2004	-0.643	0.57	\$ (1,623,379,400)	\$ (934,825,100)	\$ (2,558,204,500)	-27.8%
8/31/2005	-0.185	2.24	\$ (2,107,119,000)	\$ 59,543,000	\$ (2,047,576,000)	-22.3%

**This was two weeks before the fund's implosion.**

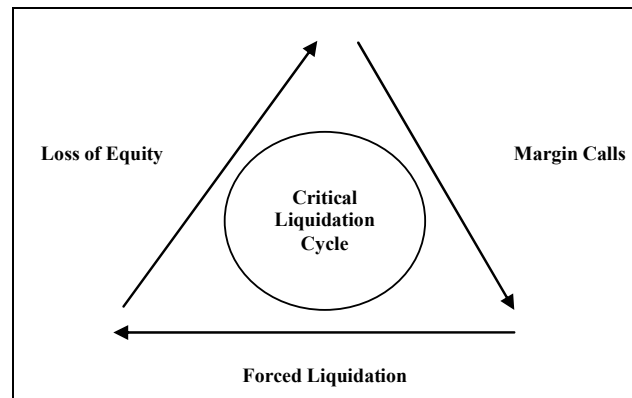
\* Note: This analysis uses positions constructed from the Senate report's graphical representation of Amaranth's positions as of 8/31/06. We simplify our scenario analysis by choosing two spreads that, in combination, were 93% correlated to Amaranth's documented natural-gas book.



## V. Postscript on Amaranth

### *Critical Liquidation Cycle*

- **Severe liquidation scenarios have been formally modeled for highly-leveraged funds. For example, this scenario was modeled as being short a barrier option by de Souza and Smirnov (2004).**
- **This framework appears to be quite appropriate for the Amaranth case.**



# References

Chincarini, L., 2007, "The Amaranth Debacle: A Failure of Risk Measures or a Failure of Risk Management?", 5 April. Available at SSRN: <http://ssrn.com/abstract=952607>.

De Souza, C. and M. Smirnov, 2004, "Dynamic Leverage," *Journal of Portfolio Management*, Fall.

Feldman, B. and H. Till, 2006, "Separating the Wheat from the Chaff: Backwardation as the Long-Term Driver of Commodity Futures Performance; Evidence from Soy, Corn and Wheat Futures from 1950 to 2004," *EDHEC-Risk Publication* ([www.edhec-risk.com](http://www.edhec-risk.com)), which, in turn, was cited in the *BIS Quarterly Review*, March 2007. A version of this article is in the *Journal of Alternative Investments* as "Backwardation and Commodity Futures Performance: Evidence from Evolving Agricultural Markets," Winter 2006, pp. 24-39.

Till, H., 2006a, "Portfolio Risk Measurement in Commodity Futures Investments," a chapter in *Portfolio Analysis: Advanced Topics in Performance Measurement, Risk, and Attribution* (Edited by T. Ryan), London: Risk Books.

Till, H., 2006b, "EDHEC Comments on the Amaranth Case: Early Lessons from the Debacle," *EDHEC-Risk Publication*, 2 October, which, in turn, was cited in the European Central Bank's *Financial Stability Review*, December 2006; in the Staff Report of the United States Senate's Permanent Subcommittee on Investigations, 25 June 2007; and in the IMF's *Global Financial Stability Report*, October 2007.

Till, H., 2007, "A Long-Term Perspective on Commodity Futures Returns," a chapter in *Intelligent Commodity Investing* (Edited by H. Till and J. Eagleeye), London: Risk Books, <http://www.riskbooks.com/intelligentcommodity>.



Degas, Edgar, "The Cotton Exchange at New Orleans," 1873, Musée Municipal, Pau, France.



## References (Continued)


Till, H. and Eagleeye, J., 2003, “The Risks of Commodity Investing,” a chapter in The New Generation of Risk Management in Hedge Funds and Private Equity Investments (Edited by L. Jaeger), London: Euromoney Book.

Till, H., and Eagleeye, J., 2005, “Challenges in Commodity Risk Management,” *Commodities Now*, September.

Petzel, T., 2006, “Hedge Funds: Lessons Learned from Amaranth,” *GARP (Global Association of Risk Professionals) Risk Review*, September/October.

U.S. Senate, 2007, “Excessive Speculation in the Natural Gas Market,” Staff Report of the Permanent Subcommittee on Investigations, Committee on Homeland Security and Government Affairs, 25 June.

*Presentation Prepared By Katherine Farren, CAIA,  
Premia Capital Management, LLC.*

The logo  and “Premia Capital” are registered in the U.S. Patent and Trademark Office.